

BEVERAGE PURVEYORS SINCE 1970

BEVERAGE WAREHOUSE

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WINE ONLY NEWSLETTER

SPRING 2008

What's Inside

Napa & Sonoma Valley Wines - Grenache, Cabernet Sauvignon, Merlot and more, you'll find a variety of our favorites at great prices.

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Paso Robles & Central Coast Wines - unique, rich and bold, just a few of the words used to describe our picks from California's fastest growing wine region.

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Imported Wines - from around the world we bring you a wide range of varietals to satisfy your palette. Choose from Pinot Noir, Rose, Shiraz and more, all reasonably priced.

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Tastings & Events - find out what's happening as we set out to make '08 a tasty year.

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Between the Vines: notes from the field...

On the road and in the field our work has been relentless and tiresome but more often than not very rewarding. Contrary to popular belief, traveling through wine country is not an easy thing. Sure the food is good and the wine is fantastic but, the days are long and morning always seems to arrive too early.

However, the obvious upside is we get to reacquaint ourselves with the talented folks working behind the scenes, those individuals whose knowledge and dedication to their profession make our enjoyment of great wines possible.

At Beverage Warehouse we endeavor to create meaningful relationships with passionate winemakers whose talents match our enthusiasm for discovering new products we can share with you - our loyal customers.

We hope to see you soon. Cheers!



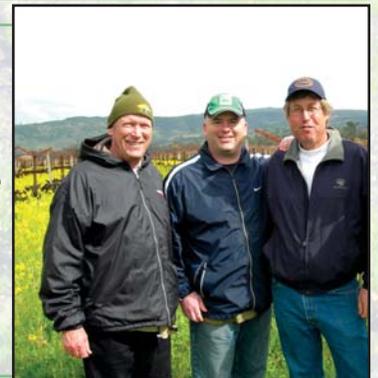
Javier Cano of Beverage Warehouse (far right) and friends spend time with Marko Karakasevic (2nd from right) of CHARBAY Winery and Distillery. During their visit the group sampled Chardonnay straight from the barrel. Based in Napa Valley, and celebrating its 25th anniversary, the family owned operation is known as "The Still on the Hill". see p. 7

Where we've been...

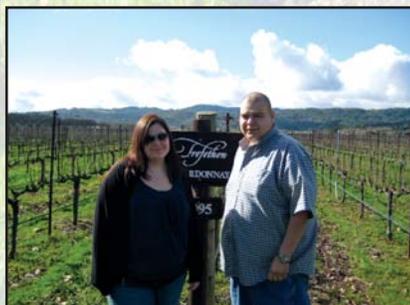


Durrell Smith, winemaker David Phinney and friend Chip (L-R) catch up at a recent gathering in Napa Valley. David is shown revealing the image used for the label on his Orin Swift Cellars creation Papillon. The '05 vintage marks their first release of this true Bordeaux style blend. The artwork for the label is a photo taken by world renowned photographer and wine lover, Greg Gorman. see p. 2

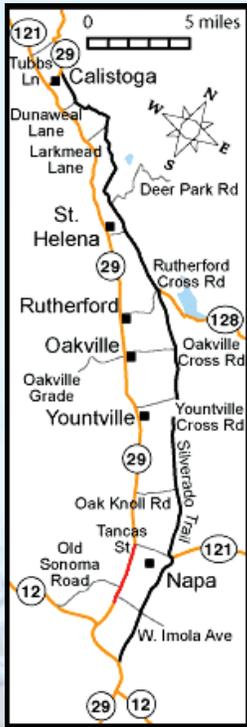
Rick Deyo and Durrell Smith (L-R) of Beverage Warehouse spend time with Proprietor and Napa Valley wine grower Doug Stanton (far right) in the famous Stanton Oakville Vineyard. The Stanton family has been growing grapes in Napa Valley since 1947 and began making their own wine in 1999. Stanton's "estate grown" fruit and the artistic talent of winemaker David Phinney produce some of our favorite wines, including the 2004 and 2005 Cabernet Sauvignon. see p. 3



A stop at Trefethen Family Vineyards provides a unique experience for Marisa and Javier Cano (L-R) of Beverage Warehouse as they enjoy the beautiful landscape and tastings from the Wine Library. For nearly four decades Trefethen has served as a gateway to Napa Valley, it's the first winery you can visit after leaving the city of Napa.



Napa & Sonoma Valley Wines



The Napa and Sonoma Valley appellations of California's wine country are recognized world-wide for producing wines of the highest quality. From "Cult" winemakers to larger mass producers, there seems to be endless opportunities for finding something tasty from this area known for its unique terrior. We offer a wide selection of many varietals sure to suit most budgets. And as always we invite you to try something new...

'05 Emmolo

Napa Valley Merlot



EMMOLO
2005 NAPA VALLEY
MERLOT
A.C. 1983 BY POLIGNO

This 2005 Merlot shows off an impressive deep purple hue. Ripe, lush fruit aromas lead to subtle spicy notes.

Mouth-watering layers of blackberry, plum and wild cherry coat the palate. This vintage is balanced with desirable tannins on the finish.

\$24.99 (18349)

J Brut Cuvee 20

Russian River Valley Sparkling wine



This J non-vintage Brut gracefully opens up with crisp lemon peel, honeysuckle and delicate yeast aromas. Upon entry, these notes follow through to a mix of Fuji apple and grapefruit interlaced with

toast, caramel and almond flavors on the mid-palate. The acidity adds just enough liveliness and the citrus zest leads to a lingering, warm pear and lush finish. Demonstrating an illustrious combination of yesterday and today, its fresh exuberance showcases layers of depth and complexity.

\$23.99 (18393)

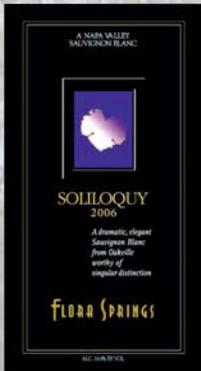
'06 Flora Springs Soliloquy

Napa Valley Oakville Sauvignon Blanc

A dramatic, elegant Sauvignon Blanc from Oakville, CA. worthy of singular distinction. The taste is vibrant with oak-inspired citrus peel, peach, fig and creamy honey-vanilla flavors. The combination of bright acidity unique to this vineyard and the wonderful complexity that comes with the sur lees aging, creates a long, smooth finish of clean fruit flavors of melon and fig that linger on the palate. The result is a "Soliloquy" in perfect harmony.

THE WINE ADVOCATE 90 points

\$19.99 (18426)



'03 Macauley Vineyards

Napa Valley Cabernet Sauvignon

60% Star Vineyard and 40% Beckstoffer To Kalon Vineyard. This wine has a deep reddish-black color and black cherry, espresso bean and dark chocolate aromatics. The black stone fruit and mineral flavors have a balanced acidity and a sweet tannic backbone, big and full of flavor. Enjoy now and for the next 10-14 years. 580 cases produced



\$59.99 (14177)

'04 Paradigm

Napa Valley Oakville Cabernet Sauvignon



Winemaker Heidi Peterson Barrett has crafted a big, ripe, beautiful wine from what has proven to be a very consistent vineyard estate. Fully ripe fruit aromas: plum, fig, berry, and spice - all come together in the nose leading you to flavors that match. Nice purity of fruit with a round, silky, and rich mouthfeel. The tannins are soft and lightly add a mouth-coating texture and structure to the wine. A very tasty Cabernet from a great vintage.

\$59.99 (14561)

2005 Papillon

Napa Valley Oakville

Orin Swift Cellars is best known for The Prisoner Zinfandel blend, one of our most popular wines the last few years. Now



winemaker Dave Phinney offers his latest creation, Papillon. This wine is a stunning bordeaux-blend from choice Napa Valley vineyards. Made from 63% Cabernet Sauvignon, 19% Merlot, 9% Cabernet franc, 7% Petit Verdot, 2% Malbec, this big Cabernet has been getting serious buzz in the wine world.

Try it - while it's still available!

\$55.99 (10988)



'05 Continuum

Napa Valley Red Blend

This is the first wine produced by Tim Mondavi since Costellation purchased the Robert Mondavi Winery. It is a

blend of 65% Cabernet Sauvignon and equal parts Cabernet Franc and Petit Verdot. The grapes were grown in the Oakville appellation of Napa Valley, cultivated by the Mondavi family for decades. This wine presents a dense ruby/purple color followed by an elegant nose of crème de cassis, smoke and hints of bay leaves. Complex and savory, the taste is well structured, revealing spicy herb, dried currant, anise mint and sage flavors with a nice long finish. It should age effortlessly for 15 or more years.

1,000 cases produced *WINE ADVOCATE* 95 points

12 bottles available at press

\$129.95 (12930)



'05 Grebennikoff Vineyards

Fire Engine Red

Sonoma Valley Merlot

Nick Greben, grape grower, winemaker and retired firefighter - Oakland FD Engine #19, has crafted a superb Merlot consisting of 100% estate grown fruit from California's

Sonoma Valley. Focused and full, with

aromas of cedar and the robust flavors of black cherry, espresso and dark chocolate this big-style Merlot opens up real nice, perfect for your next bar-b-que or family gathering.

\$12.99 (15777)

'05 1975 Amber Knolls Vineyard

Napa Valley Cabernet Sauvignon

This wine features a dark/ruby purple color accompanied by a classic nose of sweet black cherries and cassis with pleasant spice and smoke.

\$19.99 (18086)



'04 J. Jacaman

Russian River Valley Pinot Noir

Full-bodied, big and elegant this vintage presents forward aromas of espresso bean and orange zest combined with smoky cherry flavors.

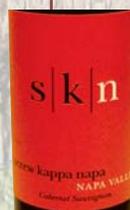
\$33.99 (18376)

'05 Screw Kappa Napa

Napa Valley Cabernet Sauvignon

Aromas of coffee, ripe raspberry and vanilla oak mixed with flavors of chocolate and warm plum...

1/2 bottle/ 375ml **\$6.99** (14174)



'04 / '05 Stanton Vineyards

Napa Valley Oakville Cabernet Sauvignon

Limited availability

Full bodied, dense, lots of structure and complexity...we can go on and on. Since carrying the 2002 vintage, we can honestly say STANTON is consistently one of the best wines in our store.

\$74.99 (14815)



'04 Mathis

Sonoma Valley Grenache

Peter Mathis is Director of Winemaking at Ravenswood, where he began his career in 1990. 2004 is the inaugural release of his wine under the new Mathis label. His passion for

Grenache

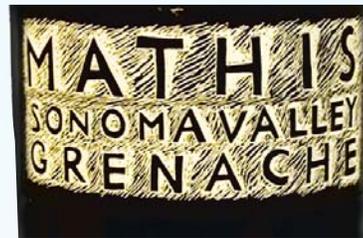
convinced him to plant it on his Sonoma Valley property in 1999.

This wine is juicy and delicious!

The aroma is dominated by ripe black cherries and dried cranberries, followed by a spice kissed apricot, pomegranate, blackberry and strawberries in the mouth. The '04 Mathis Grenache is immediately easy to appreciate but rewards those who allow for some breathing

time. 500 cases produced

\$34.99 (10061)



'05 Honig

Napa Valley Cabernet Sauvignon

Winemaker Kristin Belair selects the fruit for this wine, 95%

Cabernet, 3% Petit

Verdot and 2%

Cabernet Franc, from

the sustainably farmed

and solar powered

Honig family vineyard

in Rutherford and from

local Napa Valley

vineyards. The finished

product, ranked among Napa Cabs that are

twice the price, produces vibrant ripe red fruit

aromas, framed by spice, vanilla and tea with

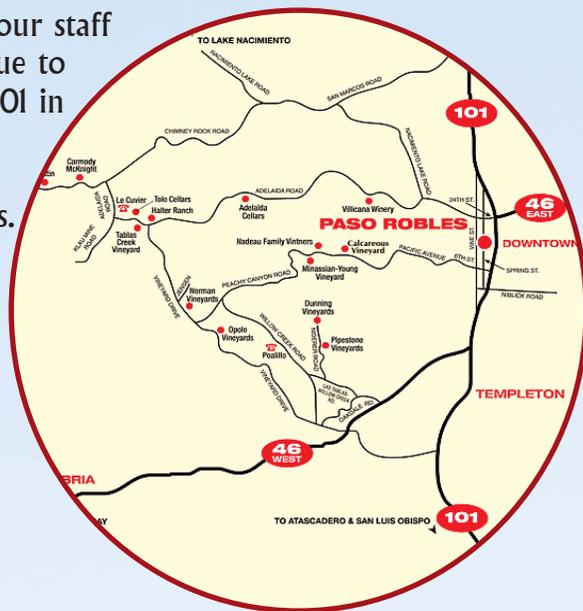
a lengthy finish of rich cocoa power tannins.

\$29.99 (14441)



Paso Robles & Central Coast Wines

Paso Robles Wine Country has been a long time favorite with our staff and it seems that many of the wines we have been hot on continue to get recognized by more and more people. Located along HWY. 101 in the middle of California's Central Coast the Paso Robles AVA (American Viticultural Area) is California's fastest growing wine region and largest geographic appellation with nearly 170 wineries. We have selected some of our favorites that we feel represent Paso's unique growing conditions which contribute to the production of exceptional wines at a tremendous value. ENJOY.



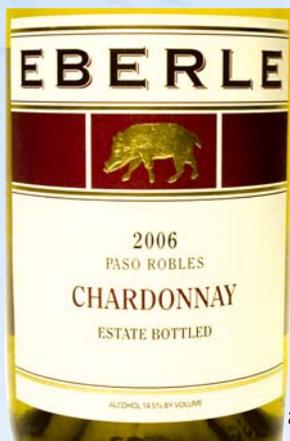
'06 Eberle

Paso Robles

Estate Bottled Chardonnay

The result of an epic vintage this tasty Chardonnay exhibits a combination of lemon and citrus aromas with rich flavors of pineapple, pear and green apple rounded by a touch of vanilla oak. An excellent value and a delightful, crowd-pleasing wine to accompany any fine cuisine or enjoy by the glass!

\$14.99 (11716)



'05 Adelaida Cellars

Paso Robles

Schoolhouse Recess Red

This unique blend of 10 varietals, primarily Cabernet Sauvignon and Syrah, is a true Paso Robles original. Think Bordeaux meets Australia meets Italy, highlighted with pure berry fruitiness and flavors of dark chocolate with a spice box finish. Aged 24 months in French and American oak the grapes for this wine were sourced from some of Adelaida Cellars estate vineyards. The end result is a big red designed for current drinking with your favorite foods.

\$11.99 (17795)



'05 Tangent Winery

Edna Valley Sauvignon Blanc

Made using fruit harvested in three different stages of ripeness, from California's Edna Valley this lively wine reveals true varietal characteristics. The well-balanced taste is a refreshing song of bright and tangy flavors, combining notes of grapefruit, green apple and lemon with tropical tones and a round mouthfeel.

Priced right and easy to enjoy with your favorite spicy Thai dishes.

\$10.99 (18383)



'05 Villa Creek

Paso Robles Avenger

In the spirit of the great wine producers of the southern Rhone and the bodegas of Rioja and Priorat, blending is what Villa Creek does best. The vineyards are just a stone's throw away from the Paso Robles winery where these blends are lovingly created. This tasty offering is a mix of 65% Syrah, 25% Mourvedre, and 10% Grenache. On the nose, aromas of sweet smoke, juicy black fruits and Indian spice. On the palate, smoked meats and dark fruits dominate, and a deliciously lengthy finish filled with minerals and texture.

Enjoy now and will evolve nicely in the cellar for 10 years.

WINE ADVOCATE 93 points

\$35.99 (11037)

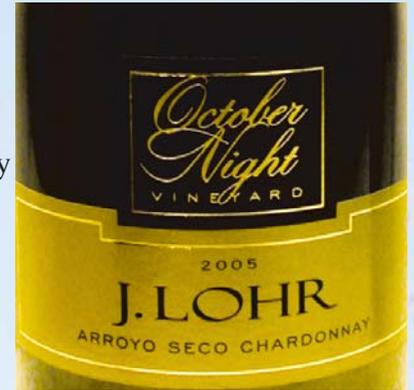


'05 J. Lohr

Monterey
October Night Chardonnay

This wine, from Monterey County, exhibits an attractive pale yellow color with distinct and powerful floral characteristics. The winemaking technique used to enhance the floral nature of this Chardonnay included barrel fermentation in largely one-year-old French oak barrels, followed by malolactic fermentation with lees stirring, all contributing to a wonderfully complex bouquet that is echoed on the palate with textural richness. Perfect to enjoy with your delicately-flavored white fish entrees.

\$19.99 (12338)



'04 Halter Ranch

Paso Robles Syrah

This Estate bottled Syrah displays classic varietal aromas of ripe black plum, blackberry and currant fruit with hints of violets, pepper spice, vanilla cream and a subtle roasted meat tone. Deeply extracted black fruit flavors are complemented by savory spice and black licorice tones that add a zesty note to the wine's long, rich finish.

Enjoy this robust red now with hearty fare or age it another 3-4 years to fully develop its rich, complex flavors.

\$25.99 (18158)

'06 Laetitia Estate

Arroyo Grande Valley
Pinot Noir



This rich wine opens with gently perfumed notes of cherry, rose petal, Asian spice, cola, smoke, and damp earth. The bouquet continues on the palate, medium bodied, round, silky and welcoming. It finishes with well-defined, chalky tannins, minerality and refreshing acidity.

This wine is easy to enjoy now, but will improve over the next 2-4 years in the cellar. Pair it with salmon, grilled quail, or a wild mushroom risotto.

\$21.99 (18374)



'05 Eden Canyon

Paso Robles Jolie

Made from 88% Cabernet Sauvignon and 12% Petit Verdot this Bordeaux style blend features a bold ruby color and the well-balanced notes of chocolate, blueberry and cassis. Jolie - the French word for pretty - is the first blend of this kind from Eden Canyon Vineyards, and this beauty has earned her name.

825 cases produced

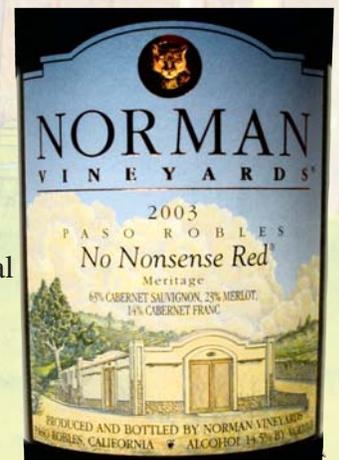
\$23.99 (11942)

'03 Norman Vineyards

Paso Robles
No Nonsense Red Meritage

63% Cabernet Sauvignon, 23% Merlot and 14% Cabernet Franc - This hearty and delightful wine has all the classic varietal characteristics of a Meritage blend: bright, floral aromas of cherry and berry an herbal component of tobacco leaf and black olive, and a resinous note of cedar. Medium-bodied, it is nicely balanced with supple tannins, firm acidity and a pleasant malty flavor that lingers on the palate. Perfect with roast pork or rib-eye steak, it is enjoyable now and will age well through 2012.

\$16.99 (17972)



Imported Wines



In addition to Domestic Wines we also stock a large selection of wines from around the world. From New Zealand to France to Spain and Italy - our friendly and knowledgeable staff is ready to assist you with finding your favorites. When it comes to locating that special Pinot from Down Under or that refreshing Rose from Italy - we can help...

'05 Pierre Chainier

Loire Valley France
Sauvignon Blanc

From the Loire Valley in France winemaker Pierre Chainier has crafted a unique 100% Sauvignon Blanc featuring a rich variety of nuances and flavors. It is smooth on the palate with a hint of citrus fruits and lemongrass and can be enjoyed as an aperitif with grilled fish, white meats and cheeses.

\$7.99 (10196)



'06 Montresor

Rose Barolo Alto
Italy

Made with 60% Corvina, 25% Rondinella & 15% Merlot, this wine has a subtle, persistent and fruity bouquet with a dry, fresh taste suggesting a hint of cherries. A classic Rose, light and crisp, it makes the perfect companion for your summer dishes.

\$9.99 (13900)



'05 Hope Estate

Australia Shiraz

A smooth, juicy palate with intense berry fruit. Rich mocha and spicy plums lead to an earthy finish. Soft, defined oak characters combined with silky tannins give the wine complexity and great length.

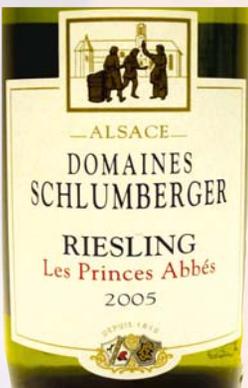
\$8.99 (10272)

'05 Domaines Schlumberger

Riesling
Alsace Les Princes Abbés
France

Elegant and dry, light to medium bodied with concentrated peach, citrus and mineral flavors melding together. Stays focused through the lingering and balanced finish. You can drink now or save through 2016. 10,400 cases produced *WINE SPECTATOR* 90 points

\$14.99 (17841)



'06 Hamilton Russell Vineyards

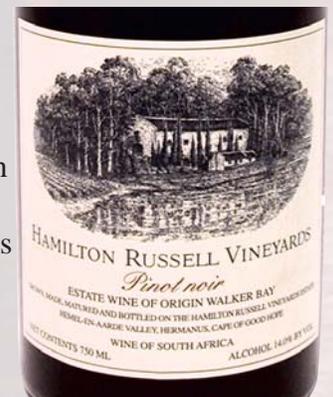
Pinot Noir
South Africa

From the Cape of Good Hope, this Pinot is made from naturally low yielding vines grown on maritime influenced, northeast facing, stony, clay-rich slopes.

This wine is elegant, with ripe, alluring red and black cherry fruit nicely layered with hints of spice, mocha and bacon. The long finish lets the minerality play out with meaty and full-bodied balance. Drink now through 2013.

WINE SPECTATOR 92 points

\$34.99 (14744)





'07 Chateau Font-Mars

Languedoc Picpoul de Pinet

France

How cool is it that the vineyard the grapes are harvested from is planted on a bed of fossilized dinosaur eggs? In French, Pic Poul translates roughly to mean "lip stinger". However, in addition to exotic aromas of roses and pineapple, this wine is bright, crisp and dry with flavors of citrus, peach and minerals. An easy drinking delight that goes great with grilled seafood.

\$8.99 (18437)

'06 Latitude 41

New Zealand Pinot Noir

Crafted from grapes grown in the famous Nelson River and Marlborough regions of New Zealand this full-bodied Pinot Noir exhibits a dark red cherry color as well as a bouquet of cherry fruit, mingled with vanilla and spicy overtones. Crisp, fruit-forward, and truly elegant, this wine captures the essence of one of the world's most pristine growing areas.

\$15.99 (18359)



'05 Clos de l'Oratoire

Les Choregies

Châteauneuf-du-Pape

France

From the Southern Rhône Valley, boasting an already strong reputation in Châteauneuf-du-Pape, this proprietary cuvée is also a great buy. The fruit, harvested from 30-year-old vines, produces a dark purple color with cherry/garnet hues at the edge, suggesting the wines freshness. The nose reveals pepper, vanilla and licorice, hinting of aging in very fine wood. Complexity is again noted in the taste as lasting flavors, deep concentration and excellent balance harmonize. Enjoy.

WINE ADVOCATE 94 POINTS

750 ml **\$29.99** (10188)

375ml **\$15.99** (18424)



GET TO KNOW

AN AMERICAN FAMILY WINERY & MICRO-DISTILLERY

It's been 25 years and "the still on the hill" keeps on kicking. Our good friends at Charbay Winery & Distillery, owned and operated by Miles, Susan, Lara and Marko Karaksevic, are considered early pioneers in the modern American artisan distillery movement.

Their commitment to exceptional quality ingredients plus painstaking winemaking and distillation is recognized by the world's foremost authorities and home enthusiasts alike. These hand crafted vodkas, small-batch pot still whiskies and rums, wines and ports - are all produced with creativity and passion that is grounded in a powerful professional background.

A true American original...

www.charbay.com



- VODKA**
- Blood Orange
- Green Tea
- Meyer Lemon
- Pomegranite
- Ruby Red Grapefruit

- RUM**
- Tropical Island Cane
- Tahitian Vanilla Bean

- WINE**
- Cabernet Sauvignon
- Ruby Port



Tastings

BEVERAGE WAREHOUSE

and

EVENTS

Throughout 2007, and now into 2008, we have hosted a variety of wine and spirits tastings.

These events are open to the public and designed to both educate and entertain. Together, with our staff and other industry professionals, we are able to provide a relaxed and fun atmosphere where seasoned wine & spirits aficionados and novices alike can explore new worlds.

Tequila, Scotch, Champagne, Bourbon and Wine - we have celebrated and tasted them all...

For more information regarding upcoming tastings and events please give us a call at (310) 306-2822 and ask for Durrell Smith or Michael Phillips. Cheers!

Come Taste What You're Missing...

We recently had the pleasure of spending an evening with Dr. Jan Krupp from the highly regarded Krupp Brothers Estates in Napa Valley.

Featured wines included the 2005 vintage of The Advocate and The Doctor, as well as the 2004 Krupp Brothers Estate Cabernet Sauvignon. The event was a great success thanks to the wonderful folks in attendance and the terrific wines we were able to enjoy.



KRUPP BROTHERS
ESTATES

(L-R) Durrell Smith of Beverage Warehouse with Dr. Jan Krupp and Brian Thompson of Krupp Brothers Estates.



Whiskies of the World March, 2008



Krupp Brothers Estates Wine February, 2008



Red Wine with TGIC Importers October, 2007



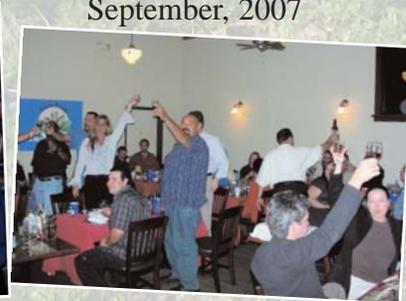
Bourbon October, 2007



Scotch Whisky September, 2007



Pinot Noir August, 2007



Tequila April, 2007

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